



Principle Valuation LLC

A Member of Prism Healthcare Partners

Physician Compensation and Service Arrangement Studies

As regulation gets tighter and compensation agreements become more complex, these arrangements get more scrutiny from the regulators. Principle Valuation provides a full-service analysis of compensation arrangements. We can help you understand the intricacies of these arrangements to ensure that they meet the strict regulatory requirements of Stark Law and the Anti-Kickback Statutes.

Principle Valuation provides independent and objective valuation services for compensation and services arrangements, including:

- Professional Service Arrangements (PSA)
- Employment agreements
- Independent contractor arrangements
- Physician on-call coverage arrangements
- Medical directorships
- Income guarantee arrangements
- Joint venture arrangements
- Real estate and equipment lease arrangements/Fair market rent analysis

Healthcare organizations turn to us for physician compensation studies because:

- They trust that our studies will be accurate and fair, and will be performed in a timely manner
- Our studies are performed by professionals with specific expertise in a wide variety of physician compensation requirements

Projects

- Compensation study –analysis of 14-physician cardiology practice under two-tier compensation structure under several break-even Stark compliant scenarios
- PSA study - valuation of ED staffing arrangement that provides staffing and system ED Director to regional hospital system
- Fair market rent analysis – analysis of the lease arrangement for provision of space and equipment utilization for MRI suite for a regional hospital

About Principle Valuation

Principle Valuation, a Member of Prism Healthcare Partners, is a national, full-service valuation firm exclusively dedicated to the healthcare and seniors housing industries. Our clients find our healthcare and seniors housing valuations and appraisals helpful in their efforts to comply with government and accounting reporting requirements, including Stark Law compliance and purchase price accounting for acquisitions; obtain financing for purchase, sale, expansion or renovation; reduce depreciation expense and insurance costs; and lengthen the expected life of structural assets and extend bond amortization periods.

We are ready to help you. Please call us at 312.422.1010 or email us at info@PrincipleValuation.com

